



***Associate, Geology  
Calgary, Alberta***

Please submit your resume to: **sw\_careers@scotiawaterous.com**  
and quote **SWS0510-02** in the email subject line

Scotia Waterous, the oil and gas M&A division of Scotia Capital, provides clients with a complete and seamless solution for oil and gas M&A advice and financing. In-depth knowledge of the oil and gas sector and comprehensive technical understanding of oil and gas assets on a worldwide basis have distinguished the firm as a global leader in the oil and gas M&A business.

Scotiabank Group is an equal opportunity employer committed to attracting, hiring and retaining talented and motivated men and women.

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**Position Description:**

Associates in Geology enjoy a stimulating and challenging work environment in which they execute a broad range of assignments. A high degree of responsibility is afforded to those demonstrating initiative and the desire to take on such responsibility.

With a limited hierarchy of professional and a small team approach, Associates have ample opportunity for career growth and development. On any given project, Associates will work with multi-disciplinary teams of Engineers, Geologists and Corporate Finance professionals, gaining knowledge and understanding of both mergers and acquisitions and investment banking. Associates will also be exposed to a wide range of assets throughout the Western Canadian Sedimentary Basin and will have the opportunity to work on international mandates.

**Responsibilities:**

- Lead comprehensive geological reviews of client assets
- Apply technical knowledge and business experience to evaluate development plans needed to demonstrate upside in client-operated areas, which may include identification of by-passed pay, development/exploitation opportunities, secondary and tertiary recovery schemes, etc.
- Accurately describe and sell the upside potential of properties from a geological and business perspective
- Effectively present and market clients' properties to management and prospective buyers
- Work positively with colleagues, clients, and buyers
- Assist in writing of technical portions of pitch books
- Contribute to generation of business development ideas
- Contribute to portfolio analysis

**Requirements:**

- Bachelor of Science in Geology
- A minimum of 5 years of progressive technical experience in the Western Canadian Sedimentary Basin in development, exploitation, and exploration
- Experience in acquisition and divesture evaluations
- A proven track record in asset development, exploitation, and exploration with a combination of experience in some of the following: conventional oil and gas, heavy oil, coal bed methane, shale gas and frontier
- Experience in both clastic and carbonate plays
- Demonstrated strengths in log interpretation and play generation
- A practical understanding of play and prospect assessment and economics
- Experience giving technical presentations
- Working knowledge of GeoScout or Accumap, Excel, Word, and PowerPoint
- Familiarity with economics software package(s) would be considered an asset
- Broad experience base in the Western Canada Sedimentary Basin would be an asset

We thank all applicants for submitting their resumes to Scotia Waterous. We value your application, and all resumes will be reviewed by our recruiting staff. However, only applicants who have been selected for an interview will be contacted.